

LPL Financial Welcomes Advisor Jeffrey Grange to Linsco Channel

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SAN DIEGO, Dec. 17, 2024 (GLOBE NEWSWIRE) -- <u>LPL Financial LLC</u> announced today that financial advisor Jeffrey Grange, CWS® has joined LPL's employee advisor channel, <u>Linsco by LPL Financial</u>, to launch Grange Wealth Management of LPL Financial. He reported serving approximately \$300 million in advisory, brokerage and retirement plan assets* and joins LPL from D.A. Davidson & Co. He will operate from a new Linsco office in Santa Barbara, Calif.

Grange's journey into financial services followed tenures as a college coach and professional sailor, where he won multiple national titles and a world championship in sailing. Now with two decades of experience as a financial advisor, Grange has built a successful practice that primarily serves high-net-worth individuals and affluent families. He's supported by registered Client Service Associate Debora McKenzie-Jakushak.

"I enjoyed being a tactician in professional sailing working with the helmsman to get the boat around the racecourse the fastest," Grange said. "Financial advising has many similarities in trust, partnership, working for a common goal, not taking too many risks and putting your teammates before yourself."

The extensive size and scale of LPL Financial, coupled with the ability to function without conflicts of interest, were key factors in Grange's decision to join LPL.

"I was searching for more freedom to better serve my clients and found that LPL provides the optionality and flexibility that I need to operate my practice in the best interests of my clients," Grange said. "I appreciate that LPL's enhanced technology allows me to elevate the client experience by creating more streamlined experiences."

Looking for more independence without the burden of running his own business, Grange turned to the Linsco employee advisor solution. With Linsco, advisors have access to LPL's integrated wealth management platform and robust business resources, along with the additional benefits of having support from an experienced branch management team and other dedicated consultants. This dynamic relationship gives advisors the ability to outsource things like real estate, technology, operations support and payroll so they can focus on what matters most: taking care of their clients.

"I am thrilled to be part of Linsco by LPL and to extend to my clients the exceptional service and resources they merit," Grange said. "I appreciate all the help behind the scenes so that I dedicate my time to providing clients with personalized attention and sound investment strategies."

Beyond his professional pursuits, Grange is an active member of the sailing community. His volunteer work includes contributions to junior sailing non-profits such as the UCSB Sailing Team, as well as participation in coastal protection and cleanup efforts.

Scott Posner, LPL Executive Vice President, Business Development, said, "We welcome Jeff to the Linsco community. We are committed to delivering the strategic support, innovative technology and business resources advisors need to build thriving practices and provide elevated experiences for their clients. We look forward to supporting Jeff for years to come as he continues to grow his practice and provide valuable financial guidance to his clients."

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*Value approximated based on asset and holding details provided to LPL from mid-year 2024

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