# LPL Financial

## LPL Financial Welcomes 57th Street Wealth Advisors to Linsco Channel

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SAN DIEGO, Sept. 24, 2024 (GLOBE NEWSWIRE) -- <u>LPL Financial LLC</u>, announced today that financial advisors Ken Hutkin and Ron Winkler have joined LPL's employee advisor channel, <u>Linsco by LPL Financial</u>, to launch 57<sup>th</sup> Street Wealth Advisors. They reported serving approximately \$400 million in advisory, brokerage and retirement plan assets\* and join LPL from Wedbush Securities. They will operate the first Linsco office in New York City.

Hutkin brings more than 30 years of experience as a business owner and entrepreneur to the partnership. He prides himself on understanding the unique challenges faced by professionals and business owners, which gives him the ability to design custom-tailored strategies and financial plans. Winkler has spent nearly 40 years of his career as the founder and managing partner of Winkler & Co. CPAs, a tax and financial planning firm. Like Hutkin, Winkler's passion for business and entrepreneurship drove his successful small business and ability to find approaches to even the toughest of clients' financial challenges.

Together, the advisors aim to guide their clients through every step of their financial lives through attentive, personalized service and clear actionable plans. The 57<sup>th</sup> team also includes licensed Client Services Associate Margarita "Margie" Santiago and wealth associates Nathan Wild and Noah Hutkin.

"What makes our team distinctive and brings us the most pride is our commitment to both the execution of strategies and our service model," Winkler said. "We are a process-driven, holistic multi-generational financial planning and asset management team, and we strive to offer exceptional service as we deliver tax-sensitive investment strategies and comprehensive wealth management."

Looking to operate with greater autonomy while also evolving their practice, 57<sup>th</sup> Street Wealth Advisors turned to Linsco by LPL Financial.

The Linsco employee advisor model serves financial advisors seeking the core tenets of independence, including owning their client relationships and having the flexibility to run their practice on their own terms. With Linsco, advisors have access to LPL's integrated wealth management platform and robust business resources, along with the additional benefits of having support from an experienced branch management team and other dedicated consultants.

"We are truly setting up our practice for the future — both for our clients and legacy," Hutkin said. "LPL is a recognized name in the industry with flexibility, scale and continued investment in resources, which can help us grow our team and ensure business continuity in the years to come. We are also excited for clients to have a successful and streamlined experience with LPL. We look forward to all the new opportunities ahead."

Scott Posner, LPL Executive Vice President, Business Development, said, "We welcome Ken, Ron and the entire 57th Street Wealth Advisors team to the LPL community. Through Linsco, advisors are empowered and have greater autonomy and flexibility to grow their practice on their terms. LPL's integrated wealth management platform, robust business resources and support from our experienced branch management team and dedicated consultants can help them take their successful businesses to the next level. We look forward to supporting the 57th Street Wealth Advisors team as they continue to grow and serve their clients."

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### About LPL Financial

LPL Financial Holdings Inc. (Nasdaq: LPLA) was founded on the principle that LPL should work for advisors and institutions, and not the other way around. Today, LPL is a leader in the markets we serve, serving more than 23,000 financial advisors, including advisors at approximately 1,000 institutions and at approximately 580 registered investment advisor firms nationwide. We are steadfast in our commitment to the advisor-mediated model and the belief that Americans deserve access to personalized guidance from a financial professional. At LPL, independence means that advisors and institution leaders have the freedom they deserve to choose the business model, services and technology resources that allow them to run a thriving business. They have the flexibility to do business *their* way. And they have the freedom to manage their client relationships, because they know their clients best. Simply put, we take care of our advisors and institutions, so they can take care of their clients.

Securities and Advisory services offered through LPL Financial LLC ("LPL Financial"), a registered investment advisor. Member FINRA/SIPC. LPL Financial and its affiliated companies provide financial services only from the United States.

Throughout this communication, the terms "financial advisors" and "advisors" are used to refer to registered representatives and/or investment advisor representatives affiliated with LPL Financial.

LPL Financial does not offer tax advice or tax preparation services.

We routinely disclose information that may be important to shareholders in the "Investor Relations" or "Press Releases" section of our website.

\*Value approximated based on asset and holding details provided to LPL from end of year, 2023.

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